Practice for International Trade

CATHOLIC UNIVERSITY OF KOREA

강 의 계 획 서

2016학년도 제1학기

교과목명	국 문	국제통상실무1			
	영 문	Practice for International Trade			
과목번호-분반	04768-01	이수구분	제1전공선택	시간/학점	3/3
요일 및 시간 (강의실)	목11~13(N409)	수강대상		선수과목	
담당교수	성 명	연구실	전화번호	E-MAIL	
	박영태	부산 동의대학교 본관 5층 505호	051-890-1427	gregory@deu.ac.kr	
Web Site			영어강의 유형		

1.교과목 개요

The subject as trade in practice (export and import management)is a kind of business procedure between exporter and importer, to comply with trade terms when they make a trade contract. In trade contract, it is very important for the parties concerned to understand right way of trade activities as well as terms of trade, as quality, quantity, price, shipment, and payment. In this subject, this basic terms of trade will be reviewed and examined.

2. 강의목표

It is desirable for student to understand right way of trade activity and terms of trade. In order to do so, this lesson will focus how student should look at this area and make them got involved in it.

3. 강의방법

Normally, lesson will be carried by lecturer, and questions by lecturer will be all the time given to student. Answer should be done in English as well. Discussion, if possible, available too.

4. 평가방법

interim-exam (30%), final exam (30%), assignment & presentation (30%), attendance (10%)

5. 과제물

Following to lectures, assignment will be given to student. Not yet decide.

6. 실험, 실습계획

7. 관련강의

8. 교재

도서명	출판사	저자	연도	교재여부
Export and Import Management (무역상무)	삼영사	양영환 외2	2011	교재
Casebook on sale of goods	LLP(Lloyd’s of London Press Ltd)	E.R.Hardylvamy	1987	부교재

9. 강의일정 및 내용

주	기간	강의내용	참고자료	비고
1	2016-03-02 ~ 2016-03-08	1.Basic concept of Trade in Practice 2.The Sale of Goods Act 1979(Conditions and Warranties)	1. Export and Import Management(무역상무, 삼영사, 양영환 외2, 2011)	

주	기간	강의내용	참고자료	비고
			2. Casebook on sale of goods(LLP(Lloyd's of London Press Ltd), E.R.Hardylvamy, 1987)	
2	2016-03-09 ~ 2016-03-15	1.International Trade Management, and Export & Import Procedure 2.The Sale of Goods Act 1979(Transfer of property and risk as between seller and buyer)	1. Export and Import Management(무역상무, 삼영사, 양영환 외2, 2011) 2. Casebook on sale of goods(LLP(Lloyd's of London Press Ltd), E.R.Hardylvamy, 1987)	
3	2016-03-16 ~ 2016-03-22	1.International Trade Marketing 2.The Sale of Goods Act 1979(Transfer of title)	1. Export and Import Management(무역상무, 삼영사, 양영환 외2, 2011) 2. Casebook on sale of goods(LLP(Lloyd's of London Press Ltd), E.R.Hardylvamy, 1987)	
4	2016-03-23 ~ 2016-03-29	1.Basic Concept of Trade Contract 2.The Sale of Goods Act 1979(Performance of the contract)	1. Export and Import Management(무역상무, 삼영사, 양영환 외2, 2011) 2. Casebook on sale of goods(LLP(Lloyd's of London Press Ltd), E.R.Hardylvamy, 1987)	
5	2016-03-30 ~ 2016-04-05	1.Basic Terms of Trade Contract 2.The Sale of Goods Act 1979(Rights of unpaid seller against the goods)	1. Export and Import Management(무역상무, 삼영사, 양영환 외2, 2011) 2. Casebook on sale of goods(LLP(Lloyd's of London Press Ltd), E.R.Hardylvamy, 1987)	
6	2016-04-06 ~ 2016-04-12	1.INCOTERMS 2010 2.The Sale of Goods Act 1979(Action for breach of the contract)	1. Export and Import Management(무역상무, 삼영사, 양영환 외2, 2011) 2. Casebook on sale of goods(LLP(Lloyd's of London Press	

주	기간	강의내용	참고자료	비고
			Ltd), E.R.Hardylvamy, 1987)	
7	2016-04-13 ~ 2016-04-19	1.Customs Clearance 2.The Sale of Goods Act 1979(The Sale of Goods Act 1893)	1. Export and Import Management(무역상무, 삼영사, 양영환 외2, 2011) 2. Casebook on sale of goods(LLP(Lloyd’s of London Press Ltd), E.R.Hardylvamy, 1987)	
8	2016-04-20 ~ 2016-04-26	Mid-term Exam.		
9	2016-04-27 ~ 2016-05-03	1.Transport in International Trade 2.The Sale of Goods Act 1979(International Sales : C.I.F.Contracts)	1. Export and Import Management(무역상무, 삼영사, 양영환 외2, 2011) 2. Casebook on sale of goods(LLP(Lloyd’s of London Press Ltd), E.R.Hardylvamy, 1987)	
10	2016-05-04 ~ 2016-05-10	1.Marine Insurance 2.The Sale of Goods Act 1979(International Sales : C.I.F.Contracts ? Cont.)	1. Export and Import Management(무역상무, 삼영사, 양영환 외2, 2011) 2. Casebook on sale of goods(LLP(Lloyd’s of London Press Ltd), E.R.Hardylvamy, 1987)	
11	2016-05-11 ~ 2016-05-17	1.Payments in International Trade-1 2.The Sale of Goods Act 1979(International Sales : F.O.B. Contracts)	1. Export and Import Management(무역상무, 삼영사, 양영환 외2, 2011) 2. Casebook on sale of goods(LLP(Lloyd’s of London Press Ltd), E.R.Hardylvamy, 1987)	
12	2016-05-18 ~ 2016-05-24	1.Payments in International Trade-2 2.The Sale of Goods Act 1979(International Sales : Ex ship Contracts)	1. Export and Import Management(무역상무, 삼영사, 양영환 외2, 2011) 2. Casebook on sale of goods(LLP(Lloyd’s of London Press Ltd),	

주	기간	강의내용	참고자료	비고
			E.R.Hardylvamy, 1987)	
13	2016-05-25 ~ 2016-05-31	1.Letter of Credit-1 2.The Sale of Goods Act 1979(International Sales : Export Licenses)	1. Export and Import Management(무역상무, 삼영사, 양영환 외2, 2011) 2. Casebook on sale of goods(LLP(Lloyd’s of London Press Ltd), E.R.Hardylvamy, 1987)	
14	2016-06-01 ~ 2016-06-07	1.Letter of Credit-1 2.The Sale of Goods Act 1979(Banker’s Commercial Credits)	1. Export and Import Management(무역상무, 삼영사, 양영환 외2, 2011) 2. Casebook on sale of goods(LLP(Lloyd’s of London Press Ltd), E.R.Hardylvamy, 1987)	
15	2016-06-08 ~ 2016-06-14	1.Trade Claims and Commercial Arbitration 2.The Sale of Goods Act 1979(Performance Guarantees)	1. Export and Import Management(무역상무, 삼영사, 양영환 외2, 2011) 2. Casebook on sale of goods(LLP(Lloyd’s of London Press Ltd), E.R.Hardylvamy, 1987)	
16	2016-06-15 ~ 2016-06-21	Final Exam.		